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THE LARGEST CATERERS IN MASSACHUSETTS

RANKED BY 2017 REVENUE FOR MASSACHUSETTS-CATERED EVENTS

Rank	Business/Prior rank (*unranked in 2017)/ URL	Address Phone	Revenue for Mass. catered events in 2017	No. of events catered in Mass. in 2017	No. of Mass. FT employees	No. of Mass. PT employees	Types of cuisine	Primary business model: drop-off or full-service?	Top local executive(s)
1	Gourmet Caterers Inc. [Ⓢ] gourmetcaterers.com	3867 Washington St., Boston, MA 02131 617-522-2820	\$22,910,823	1,886	82	333	Innovative contemporary	Full-service	Robert Wiggins, President
2	Rebecca's ^① rebeccascafe.com	99 S. Bedford St., Burlington, MA 01803 781-272-0539	\$22,568,500	48,860	345	290	Eclectic, contemporary, American and ethnic	Both equally	Dan Gilmore, CEO
3	Rita's Hospitality Group ^② ritascatering.com	1935 Revere Beach Pkwy., Everett, MA 02149 617-389-1601	\$16,500,000	20,063	200	150	Regional Italian, fusion, contemporary & fine cuisine – made from scratch	Full-service	Paul Rossi, President
4	Bakers' Best Catering ^④ bakersbestcatering.com	150 Gould St., Needham, MA 02494 617-332-4588	\$13,480,000	31,598	106	64	Contemporary, locally sourced	Drop-off/delivery and full-service	Michael Baker, Owner
5	The New Brand Sebastians LLC ^⑤ sebastians.com	24 Main St., Maynard, MA 01754 978-897-0660	\$13,012,500	20,820	126	24	Traditional American, healthy	Mainly drop-off/delivery, but also some full-service events	Robert Watson, CEO
6	Jules Catering ^⑥ julescatering.com	66 South St., Somerville, MA 02143 617-628-9977	\$10,116,476	15,273	55	44	Innovative and contemporary global cuisine	Full-service and drop-off	Anita Baglanaes, President/Owner
7	Milk Street Café ^⑦ milkstreetcafe.com	50 Milk St., Boston, MA 02109 617-542-3663	\$7,200,000	24,000	60	21	American cafe	Drop-off and set-up	Marc Epstein, President
8	BG Events and Catering ^⑧ bgeventsandcatering.com	31 Antwerp St., Boston, MA 02135 617-581-1150	\$6,185,662	5,685	54	73	Innovative contemporary	Full-service	Charles Bougas, President
9	Capers Catering ^⑩ caperscatering.com	21 Emerson St., Stoneham, MA 02180 781-279-5100	\$4,000,000	303	17	133	Eclectic American, customized full-service	Full-service only	Emma Roberts, Owner/President
10	Lenzi's Catering & Special Events ^⑪ lenziscatering.com	810 Merrimack Ave., Dracut, MA 01826 978-458-2323	\$3,900,000	2,825	18	102	Contemporary, traditional, customized innovative	Full-service	Michael Lenzi, President, CEO
11	Off the Vine Catering ^⑫ offthevinecatering.com	163 Morse St., Norwood, MA 02062 781-762-9770	\$3,775,000	1,095	8	45	Creative cuisine	Full-service	Holly James Darren Maggio, Partners
12	The Casual Gourmet ^⑬ thecasualgourmet.com	31 Richardson Road, Centerville, MA 02632 508-775-4946	\$3,550,000	235	35	75	Contemporary coastal cuisine	Full-service	Olive Chase, President
13	Boston Catering & Events ^⑭ bostoncater.com	325 New Boston St., Woburn, MA 01801 781-938-9300	\$3,395,000	5,745	20	32	American classic – global	Full-service	David Briggs, President
14	Au Bon Pain ^⑮ aubonpain.com	1 Au Bon Pain Way, Boston, MA 02110 800-765-4227	\$2,800,000	18,200	486	290	Fresh baked goods, sandwiches, salads and soups	Drop-off catering with set-up service provided	Ray Blanchette, CEO
15	Sensational Foods Catering ^⑯ sensationalfoods.com	91 Bigelow Ave., Watertown, MA 02472 617-924-6703	\$2,335,000	5,508	7	12	American & international cuisine for full-service & corporate catering	Services include corporate deliveries with set-up or without as well as full-service events	Geoff Skillman, Owner
16	Woodman's of Essex ^⑰ woodmans.com	127 Rear Main St., Essex, MA 01929 978-768-2559	\$2,200,000	525	20	130	Seafood, gluten-free, BBQ and more	Everything from drop-off to full-service catering	Douglas Woodman Stephen Woodman, Co-CEOs
17	Basil Tree Catering [Ⓢ] basiltree.com	10 Fawcett St., Cambridge, MA 02138 617-776-9100	\$2,165,890	6,277	24	6	Locally and sustainably sourced menu: craft sandwiches, from-scratch baking, special diet-friendly	Exclusively a corporate drop-off caterer	Valerie Shulock, Owner/President
18	Above and Beyond Catering ^⑱ aboveabc.com	42 Plympton St., Boston, MA 02118 617-426-5999	\$2,000,000	525	15	75	All types of cuisine based on client's needs	Full-service	Mark Haley, Owner
19	Neillio's at Lexington ^⑲ neilloscatering.com	53 Bedford St., Lexington, MA 02420 781-861-8466	\$1,900,000	6,000	23	11	American cuisine	Full-service	Kevin O'Neill, Owner
20	Cosi ^⑳ getcosi.com	500 Rutherford Ave., Charlestown, MA 02129 857-415-5000	\$1,700,000	9,500	25	167	Hearth-baked flatbread, sandwiches, salads, soups, etc.	Drop-off/delivery	Andrew Berger, CEO, Cosi Inc. David Polonitza, EVP, Cosi Inc.
21	The Silent Chef ^㉑ silentchef.com	113 Front St., Scituate, MA 02066 781-545-6665	\$1,350,000	450	5	70	Client preference	Full-service catering and event planning company	Donald Fait, President
22	Currier & Chives ^㉒ currier-chives.com	24 Main St., Maynard, MA 01754 978-897-0660	\$858,000	982	5	12	American and a variety of ethnic	Full-service	Laurie Watson, Owner/CEO

► CLOSER LOOK



VALERIE SHULOCK
Owner/President,
Basil Tree Catering

Valerie Shulock, chef/owner of Basil Tree Catering, started the business 30 years ago. She had no formal culinary training, but studied bio-psychology with a specialty in nutrition and behavior at Tufts University. While working on her master's degree at Brandeis University, on the advice from the department head, she took a leave from school to carry out a business plan she had created for class. In the early stages, Shulock and a small staff prepared unique pasta salads for local markets. Basil Tree has since evolved into corporate catering serving universities, hospitals, nonprofits and businesses in the Boston area. Shulock is a member of the advisory board for Sustainable Business Network and annually contributes 10 percent of profits to local charitable organizations. Basil Tree recently received certification as both a Women's Business Enterprise and an LGBT Business Enterprise.

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